

Mail to: San Joaquin Valley Unified A.P.C.D.
1990 E. Gettysburg Ave. Fresno, CA 93726

Or

Fax to: (559) 230-6030

Or

Email to: bryan.wong@valleyair.org

Subject Line: Video Surveillance System

REQUEST FOR PROPOSAL

INSTRUCTIONS

1. Bid must be on this form.
2. Bid must be received prior to the Bid Due Date and Time.
3. Bid the lowest net price, F.O.B. destination.
4. Read the instructions, terms and conditions on the following page of this form.
5. Direct correspondence or inquiries to Bryan Wong or Jason Heerling at (559) 230-6000
6. There will be a Question and Answer session for interested vendors at the Fresno Office in person or via Videoteleconferencing in the Bakersfield, or Modesto Office's. Meeting will be scheduled for March 18, 2020 from 10:00am to 11:00am.

REQUIREMENTS AND SPECIFICATIONS:

Description	Total Purchase Price Including Sales Tax 7.975%	Estimated Delivery Date
Video Surveillance System	\$	

1. Equipment must meet at least the minimum requirements and specifications per attached page.
2. Make and Model equipment must be included with the bid.
3. The total purchase price quoted above must include installation.
4. Bid package must include Manufacture and Installation Warranty Information.
5. Bid price should include all fees associated.
6. The total purchase price must include F.O.B. Destination: Fresno, California
7. Attach any additional supporting information
8. All proposals are to be itemized with product and labor.
9. Must be bid at prevailing wage

CONTINUED ON ATTACHED SHEET

BIDDERS STATEMENT: I have read, understand and agree to the terms and conditions on all pages of this Request for Proposal. I will transfer and deliver goods to the District in accordance with said terms and conditions.

Complete Legal Name of Company

Phone Number

Street Address

City/State

Zip Code

Signature of Authorized Agent - Title

Print Name

BID DUE ON OR BEFORE 5:30 PM - March 31, 2020
BID INSTRUCTIONS

1. **ALTERNATIVES:** Any change or alternatives must be set forth in a letter attached to this bid. The District has the option of accepting or rejecting any alternative bids. Brand names, if any, are given for quality control. Bids on "equals" are encouraged; however, the bidder must give evidence of equal utility and quality.
2. **REJECTION:** The District reserves the right to reject any or all bids and to waive any informality in any bid.
3. **PERIOD OF ACCEPTANCE:** Unless otherwise stated, bids shall be subject to acceptance by the District for a period of ninety (90) calendar days following the opening of bids.
4. **TAX:** The District is exempt from Federal Excise Tax.
5. **ALL OR NONE BIDS:** The District reserves the right to make an award based on partial items unless submitted by the bidder marked "ALL OR NONE".
6. **TERMS OF PAYMENT:** Payment terms will be considered "NET 30 DAYS" unless a cash discount is offered for earlier payment. Cash discounts may be considered in evaluating the bid price.
7. **PROHIBITED INTEREST:** Bidder agrees it shall disclose to the District in writing any financial interest in Bidder's business or in this transaction held by any District Board member or any District officer or employee. The District reserves the right to refuse any bid if the District determines a conflict of interest exists. A conflict of interest may be determined to exist in any instance where a District officer or employee participates in or influences any decision-making process affecting a bid or contract in any way whatsoever.

**GENERAL TERMS AND CONDITIONS OF THIS BID
AND ANY RESULTING CONTRACT**

1. **PAYMENT:**
 - a. Payment will be processed within 30 days after receipt and acceptance of goods and/or services and upon receipt of an original invoice.
 - b. No additional charge will be paid by the District unless expressly included and itemized herein.
2. **DELIVERY:**
 - a. Time of delivery, as quoted on this form, must be adhered to.
 - b. All transportation charges to be prepaid by Vendor.
3. **LATE DELIVERY ASSESSMENT:** The Vendor agrees to pay late-delivery assessment for any delay in delivery (except those beyond its reasonable control) beyond the date agreed to and shown in the purchase order or contract in an amount equal to the expenses incurred by the District due to the delay, including but not limited to, expenses such as rental of like equipment to fulfill the need while awaiting late delivery, added cost of manpower or other resources, or other costs as can be shown to have resulted from delaying receipt of the ordered goods or services. The penalty will be deducted from the amount due to the Vendor under the purchase order or contract.
4. **INSPECTION:** Unless otherwise stipulated, goods purchased and installed will be inspected at the District's specified receiving points and then accepted or rejected.
5. **GENERAL GUARANTEE:** Unless otherwise stated as part of the bid, the Vendor shall guarantee for a minimum period of three years after final acceptance that all goods are free from defects. The Vendor shall repair or replace all such defective goods F.O.B. destination.
6. **INDEMNIFICATION:** The Vendor guarantees and agrees to indemnify, defend and hold harmless the District against any or all loss, liability, damages, demands, claims or costs arising out of defective material and products, faulty work performance, negligent or unlawful acts, and noncompliance with any applicable local, state or federal codes, orders or statutes including the Occupational Safety and Health Act (OSHA) and the California Industrial Safety Act. This guarantee is in addition to and not intended as limitation on any other warranty, expressed or implied.
7. **TERMINATION:** The District reserves the right to terminate any service or contract requirements resulting from this bid without penalty upon thirty (30) days written notice to the Vendor.
8. **ASSIGNMENT:** No assignment by the Vendor of contract or any part hereof, or of funds to be received hereunder, will be binding upon the District unless such assignment has had prior written approval and consent of the District.
9. **DEFAULT:** In case of default by the Vendor on any of the conditions in this bid or contract, the Vendor agrees that the District may procure the articles or services from other sources and may deduct from the unpaid balance due to the Vendor, or may invoice the Vendor for excess costs so paid plus reasonable administrative costs. Prices paid by the District shall be considered the prevailing market price at the time such purchase is made.

MINIMUM REQUIREMENTS AND SPECIFICATIONS:

Video Surveillance System

- 1 Vendor will provide a cloud-based solution: in which all access and management of the system can be facilitated through a vendor provided web / application portal, hosted on vendor resources.
- 2 Cloud access must be possible from mobile device platforms (Apple IOS & Android), and desktop / laptop Windows-based systems through native applications or browser-based functionality.
- 3 The cloud solution will provide access to all camera functionality, viewing live & historical camera content, exporting camera content into MP4 format or similar universally accessible format, direct interaction with camera PTZ and allow full configuration of cameras and other equipment.
- 4 The cloud solution & all installed equipment is required to be secure, and requires at minimum; individual user accounts and passwords to access any equipment, website, or content within the system. The District will have unconditional control over all such user accounts, account creation/deletion, & account access to the system. The vendor will provide full auditing and activity logging for all access to the system, logging at minimum; the user, date/time, the actions taken, the content accessed, and the location/method of access.
- 5 The cloud system will retain, at minimum, 1 month of historical full resolution 4K (3840 × 2160 or better) UHD video for all cameras in the system.
- 6 The vendor will provide a storage backup unit to be installed on premises in the District's Computer Room, and will be used to "download" a copy of all historical video from the cloud system. This unit is to be capable of holding up to 6 months of 4K (3840 × 2160 or better) UHD historical data. The unit must be configured to automatically retrieve content from the cloud system, and have automated maintenance to retain only the amount of historical data desired by District staff. The amount of historical retention must be configurable by District staff. This unit is not to be integrated for real-time accessed as part of user portal access of the cloud system; its sole purpose is to provide a long-term onsite copy of the content stored on the vendors cloud system and in some cases longer-term storage. The vendor will provide a method to District staff for administrative retrieval of historical data (in a non-proprietary format) from the backup device, should it be required by the District.
- 7 The vendor will provide 2 POE switches of sufficient performance & power capability so as to individually support the real-time video produced by no less than 11 (eleven) 4K cameras. Additionally, these switches should be able to support additional cameras required for a future secure parking lot expansion. It is the vendor's sole responsibility to ensure that these switches will provide the performance necessary & replace any equipment, which does not meet the required performance of the system at time of installation or later within the warranty period (should the system not perform to specification). Switches will be located (1) in the District's Computer Room, and (1) in the MPOE room. Each switch must support SFP+ 10G for connections over fiber optic cable between the 2 switches. The vendor will provide 2 compatible SFP-10Gbase-LRM type SFP+ modules (1 in each switch), OM2 grade (or better) fiber optic patch cables & required fiber optic conditioning patch cords required for connections between switch mounting locations and existing District infrastructure fiber optic patch panel locations. The District will provide a fiber optic connection between the MPOE and Computer room for inner-connection of the 2 switches. To support the future secure parking lot expansion project, the Computer Room vendor provided switch, must also have capacity and open uplinks for a 3rd switch (to be added at a later date) to host cameras at the parking lot location. The required open uplink(s) port(s) must also be SFP+ supporting 10G, so that fiber optic connectivity can be used to support distance requirements.
- 8 The District will provide an isolated network for all Vendor provided equipment, which will reside behind a firewall, and will have direct connectivity to the Internet.
- 9 The vendor will be responsible for installation of all cabling (including but not limited to Network Cables, Power Cables, etc..) between the vendor provided switches and any vendor installed equipment (cameras, backup unit, etc..) as required for system functionality. All connections to District network equipment must be performed by District ITS staff.
- 10 The vendor will provide all required software, training, & support for access and use of the system.
- 11 The vendor will provide an unconditional 3-year warranty for all equipment, including any labor necessary in support of warranty coverage. Labor beyond this period will be at prevailing wage.
- 12 Vendor will provide 4 (four) 4K 8Megapixel Ultra High Definition 270 degree rotating Cameras (Resolution 3840*2160, High Efficiency Video Coding (HEVC), Pan/Tilt/Zoom (PTZ), 30FPS (frames per second) minimum. Placement as specified by the District. Cameras will be physically wired and will not use wireless technology.
- 13 Vendor will provide 7 (seven) 4K 8Megapixel Ultra High Definition 360 degree fishbowl non-rotating Cameras (Resolution 3840*2160, High Efficiency Video Coding (HEVC), Pan/Tilt/Zoom (PTZ), 30FPS (frames per second) minimum. Placement as specified by the District. Cameras will be physically wired and will not use wireless technology.

- 14 All cameras must have movement "Auto Tracking" and "Auto Zoom" features to record any activity within the camera field of view. These features must be configurable.
- 15 Vendor must provide bid that meets the minimum requirements but may also submit another bid which includes your professional ideas and/or suggestions.